

August 26, 2016

Industrial Commission of North Dakota Attn: Karlene Fine and Brent Brannan State Capitol 14th Floor 600 E Boulevard Avenue Dept 405 Bismarck, ND 58505-0840

RE: Contract No. G-031-061 Final Report

Dear Karlene and Brent:

Enclosed with this letter is the single-page project summary, the detailed final summary, as well as the final expense detail of *ENERGY: Powered by North Dakota* energy curriculum project.

Bismarck State College is so appreciative of the opportunity to lead this project, as it has not only been an enjoyable project, it is one that has made a difference in classrooms across the state. You'll see in the attached report that over the past year, usage of the site has increased, and the majority of the users come from North Dakota. I continue to hear positive feedback on the curriculum from teachers and stakeholders. Through the connections I've gained throughout this project, the work is continuing to be leveraged to provide additional resources for teachers and word continues to spread about the content so that more and more teachers are becoming aware of this valuable resource.

Please accept this letter as my final report for the Oil and Gas Research Council Grant. If you'd like additional information on the project or clarification, please contact me at 701-224-2410 or emily.cash@bismarckstate.edu. Thank you for your time!

Respectfully,

Emily Cash, Principal Investigator and Project Manager

Energy Curriculum Project

Enclosures: Single-page summary, detailed summary, final expense detail

ENERGY: POWERED BY NORTH DAKOTA

North Dakota Energy Curriculum for 4th and 8th grade students



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PROJECT SUMMARY

Purpose of the Project: The purpose of the Energy Curriculum Project is to create an online, two-week curriculum focused on North Dakota's energy resources that can be used in the North Dakota Studies courses, which are required courses at both the fourth and eighth grade level. The curriculum will encourage interest in STEM concepts, be available to all teachers, and touch on career opportunities in the energy sector in North Dakota.

Work Accomplished:

- Teachers Focus Group held (July 10, 2013)
- ENERGY: Powered by North Dakota energy curriculum launched (Oct. 15, 2014)
- ENERGY: Powered by North Dakota Teachers Workshop held (Oct. 16-17, 2014)
- ENERGY: Powered by North Dakota curriculum book distributed to every North Dakota Studies classroom in North Dakota (Week of Nov. 17, 2014)
- Marketing and outreach conducted (Oct. 16, 2014 July 1, 2016)
- ENERGY: Powered by North Dakota newsletter mailed to 10,000 teachers and administrators in ND.
- Two-week energy curriculum lesson plan package uploaded and mailed out to all ND Studies teachers (February 2016)
- Smartboard lessons created for ENERGY: Powered by North Dakota use and in interpretive labs at Heritage Center Galleries (March 2016)
- 15-hour training held for Teacher Resource Center trainers on energy curriculum and related materials (June 2016)
- Renewable Energy Curriculum binders mailed to Teacher Resource Centers to support ENERGY:
 Powered by North Dakota additional resources (June 2016)

Project Results:

ENERGY: Powered by North Dakota was successfully launched mid-October, 2014. The two-week curriculum is written to fourth and eighth grade social studies and science standards, as well as adhering to Common Core State Standards. A supplementary printed curriculum book was also produced and mailed to every fourth and eighth grade North Dakota Studies classroom in the state. A 15-hour teachers training workshop was held mid-October and attended by more than 45 teachers. Feedback from the workshop shows that the energy curriculum is favorably received.

Potential Applications:

Because of the online format of the *ENERGY: Powered by North Dakota* energy curriculum, this format can be replicated among other states. Housed at the State Historical Society of North Dakota, the curriculum can easily be updated as new statistics and data emerge and new media resources become available. In addition, the State Historical Society of North Dakota is also pairing the curriculum with the Learning Labs established in the galleries for visiting classrooms and school-age students.

THE PROJECT

A few years ago, the Workforce Subcommittee of the EmPower North **Dakota Commission was brainstorming** ways to engage North Dakota students regarding the abundant natural resources in the state and how they're used to create energy. The commissioners, appointed by the North Dakota Governor, represent all of the state's energy sectors and are keenly aware of the need to get students interested in energy and future career opportunities in the industry at an earlier age. The Subcommittee engaged a variety of stakeholders and found statewide support for the development of North Dakota-specific energy curriculum which focused on the state's natural resources. The avenue best suited to deliver educational energy content was



A screenshot from Level 1 Petroleum and Natural Gas section of the energy curriculum.

found to be North Dakota Studies, a required course for both 4th and 8th grade students in the state.

The purpose of the project was to provide the following benefits:

- Updated and online curriculum to include relevant information about N.D.'s robust energy resources in N.D. Studies courses in 4th and 8th grade.
- N.D. students and teachers have the opportunity to learn about energy through delivery of current curriculum, including the demonstration of relevancy to N.D.
- Teachers receive training on content and delivery of new curriculum and technology.
- Potential for mitigating the urgent workforce needs within the energy industry in N.D due to increased interest and understanding of energy industry and abundance of career options.
- Provides more educated citizens and contributors to N.D.'s future workforce.
- Supports Science, Technology, Engineering & Mathematics (STEM) emphasis.

THE PROCESS

Engaging Bismarck State College's Great Plains Energy Corridor Director as project manager, two-week energy curriculum modules were created for both 4th and 8th grade North Dakota Studies courses, following social studies, science, and common core state standards. The Energy Corridor collaborated closely with the State Historical Society of North Dakota, which runs the North Dakota Studies program and also provides online curriculum. By partnering on the approach to web curriculum, the final product links several North Dakota Studies components together to make it more user-friendly for teachers.

Each module includes three to five readymade activities and quizzes for teachers to use with their classes that can be downloaded as a PDF or as a Microsoft Word document that can be adapted and tailored to fit the needs of the students. There is also a "Careers in Energy" section that provides a brief description of a variety of positions in the energy industry and links wage information and skills needed for future career opportunities.

The curriculum was funded through the North Dakota Industrial Commission's Lignite Research and Oil and Gas Research Programs and matching donations from energy industry stakeholders. Stakeholders from the industry, including Marathon Oil, Whiting Petroleum, Tesoro Corporation, and the

PETROLEUM PRODUCTION TECHNICIAN

Job Description: This position assists and provides technical assistance on oil and gas production related issues. The production technician implements production operational standards and coordinates data acquisition for the Production Engineer, Operations Manager, and Superintendent. He or she frequently travels to well locations and performs onsite supervision and monitoring and testing, and makes changes or adjustments to equipment. The technician also works closely with field operations personnel to coordinate needed changes; and communicates clearly with contract personnel during modification and/or adjustment of equipment. Job tasks also include:

- Supporting field personnel in managing the production data
- Compiling and forecasting production expense data
- Generating production graphs and analyzing production trends utilizing computer applications
- Participating in incident reviews and job safety analyses
- Helping to coordinate spill reporting and remediation
- Developing and adjusting procedures, policies, and operational guidelines



Needed Skills and Education: A person seeking this occupation should possess excellent oral and written communication, teamwork, and planning and organizational skills. He or she should have the ability to identify problems, generate novel approaches, and implement solutions. Computer proficiency is a must. Entry-level positions require a high school or GED diploma along with previous experience in related positions. An associate or bachelor degree in a related field is preferred, along with employment experience in oil and gas production. Community colleges and vocational-technical schools provide

One selection from 25 different energy careers showcased on the energy curriculum website.

North Dakota Petroleum Council, provided more than \$150,000 worth of in-kind resources and media to make the online curriculum engaging and interactive. Videos, pictures, and maps bring the topic to life as students scroll through the different modules. Bismarck State College's National Energy Center of Excellence also developed an animation that walks students through the steps needed to create electricity from a variety of natural resources found in North Dakota.

ACCOMPLISHMENTS

Since the curriculum's launch in October 2014, use of the curriculum has continued to increase, with almost 14,000 sessions by 10,000 users in the most recent school year. The project manager continues outreach for the curriculum, touching more than 2,000 teachers at various state workshops throughout the year.

Enhancements have been made to the twoweek curriculum, including:

 Curriculum booklet: A hands-on supplement was created and distributed to all North Dakota Studies teachers in the state. The material in the booklet

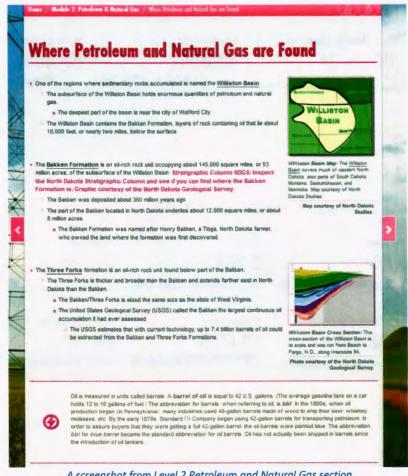


complements the online content and provides more opportunity for small-group work in the classroom. In addition, the curriculum booklets were modeled after the annual report of the Great Plains Energy Corridor so that teachers requesting new or replacement copies can have access to the most current material through the Energy Corridor office. This has aided in the sustainability of the project.

- Two-week lesson plan packages for both Level One and Level Two: Downloadable from the
 curriculum website are all the files needed for a complete two-week lesson in the classroom. Included
 in the files are daily activity guides, materials, standards, adaptations, and rubrics for assessments.
 Besides being available on the website as a free download, flash drives with the materials were also
 distributed to each North Dakota Studies teacher in the state.
- Interactive Whiteboard Lessons: Bismarck State College's Great Plains Energy Corridor partnered with the State Historical Society of North Dakota to link the State Museum Gallery experience with the classroom. A series of interactive whiteboard lessons were created that can be downloaded by teachers and also used in the galleries for visiting school groups. The series of lessons use games and interactivity to relate challenging concepts to students such as the siting of pipelines. Many of the lessons use video clips and pictures of museum artifacts, for example, in the "Archaeology and Energy" lesson, students piece together geologic time and when fossil fuels were created in North Dakota.

Feedback for the curriculum has been consistently positive, and teachers have expressed gratitude for up-to-date and accessible materials on energy for the classroom, particularly with regards to oil and gas development in the state. Where much of the materials teachers said were found through internet searches and outdated books, they now have access to factual content on oil development in North Dakota.

Through this curriculum, students will have increased awareness of the energy resources that are right in their backyards. They will know the facts of energy development in North Dakota and be more informed citizens. It is the hope of the stakeholders that by learning about the energy industry at an earlier age, students will be more open to STEM courses throughout their education and be more prepared and interested in post-secondary technical training and careers.



A screenshot from Level 2 Petroleum and Natural Gas section of the energy curriculum.

GOOGLE ANALYTICS

ENERGY: Powered by North Dakota went live on October 15, 2014 at ndstudies.gov. On November 15, 2014, Google Analytics data on the site became available. Highlights from ENERGY: Powered by North Dakota usage is included below.

ENERGY: POWERED BY LEVEL NORTH DAKOTA ONE

Users of the LEVEL ONE energy curriculum increased 30 percent from the first year to the second year.

Year One Usage from 11/15/14 - 5/31/15 (two month delay):



Year Two Usage from 8/24/15 – 5/31/16:



ENERGY: POWERED BY LEVEL NORTH DAKOTA TWO

Users of the LEVEL TWO energy curriculum increased 34 percent from the first year to the second year.

Year One Usage from 11/15/14 - 5/31/15 (two month delay):

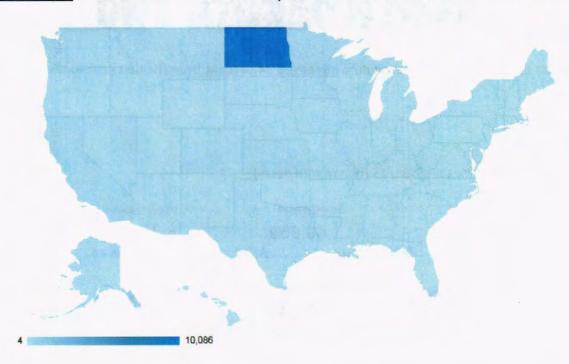
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00:10:06	26.94%	73.63%	

Year Two Usage from 8/24/15 - 5/31/16:



Demographics

<u>Seventy-five percent</u> of all of the ENERGY: Powered by North Dakota users are based in North Dakota.



	Acquisition		
Region	Sessions 4	% New Sessions	New Users
	13,458 % of Total: 75.08% (17,930)	69.59% Avg for View: 75.38% (-7.68%)	9,366 % of Total: 69.30% (13,516)
1. North Dakota	10,086 (74.94%)	62.49%	6,303 (67.30%
2. (not set)	638 (4.74%)	99.53%	635 (6.78%
3. California	332 (2.47%)	89.16%	296 (3.16%
4. Minnesota	271 (2.01%)	84.13%	228 (2.43%
5. Texas	253 (1.88%)	90.12%	228 (2.43%
6. New York	174 (1.29%)	95.98%	167 (1.78%
7. Illinois	159 (1.18%)	89.94%	143 (1.53%
8. Colorado	131 (0.97%)	88.55%	116 (1.24%
9. Virginia	94 (0.70%)	98.94%	93 (0.99%
10. South Dakota	92 (0.68%)	45.65%	42 (0.45%

FINANCIALS

ND Industrial Commission - Oil & Gas Research Pro

ND Industrial Commissio Fund 41000 / Dept 3200 / Project BSC0004373

Fund 40500 / Dept 3200 / Project BSC0004373

Fund 40500 / Dept 3200 / Project BSC0004512

Budget Period 7/1/2013 Through 10/31/2014

extension: 8/30/2016

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Research Program: Energy Curriculum Project

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4/30/15	GL entry	Postage								90.92							
1/30/13	Constitution of the Consti	APRIL 2015			-	1 10 10 10											
5/6/15	United Printing	Spotlight		-	-						72.54						
5/11/15	Leaders	Sales Plan		-	-	-					- Control	750.00					-
6/21/15	UPS - peard	Freight/Express	-			-			-	-		- Section		9.39			
0/21/13	O. O. Positu	MAY 2015			1									2.37			
riche	F., 4. M.V.,	Travel - Medora ND	47.	26 17.50	74.48												
6/6/15	Emily McKay OMB	The second secon	46.	17.50	14.46	-			6.81								
6/15/15	NAME AND ADDRESS OF THE OWNER, WHEN PARTY AND AD	Supplies B		-				-	0.01	-		112.50				-	
6/13/15	ND Dept of Career & Tech Ed	Booth/Room Rental		-								112.311					
		JUNE 2015			-			a all									
	GL entry	Postage								3.61							
7/31/15 6/30/15	GLentry	Postage			-	-				0.35							

		_		-	-	-	-	-	-				-		-	-		-	-
8/31/15	GL entry	Postage							-		27.12								
		AUGUST 2015																	
9/16/15	www.iStock.com - pcard	Electronic Resources					10.50								-				
		SEPTEMBER 2015																	
10/21/15	Image Printing	Newsletters		-			-					2,364.01			-	-			-
		OCTOBER 2015						100											
11/18/15	NDHSA	NDHSA Convention				-		-	-				179,50						
11/20/15	Katie Heger	Rough Draft		-								1,780,00			-	-		-	
11/30/15	GL entry	Postage			-			-			94.81								
		NOVEMBER 2015						-											
12/28/15	State Historical Society of ND	Dec 2015 activities						1				1,500,00							
		DECEMBER 2015																	
1/4/16	Katie Heger	Final Draft Level One					_					1,750.00							
1/8/16	BSC - IDB	Energy Newsletter		-									-		215.69				
1/14/16	RelyMedia - pcard	Advertising												1,863.30					
		JANUARY 2016																	
2/2/16	State Historical Society of ND	Jan 2016 activities		-			-					1,500.00							
2/29/16	Agency MABU	Web Support															473.13		
2/12/16	United Printing - peard	Printing		-		-	-										1.053.98		
2/18/16	United Printing - peard	Bulk Mailing				-				366.28									
		FEBRUARY 2016																	
3/1/16	State Historical Society of ND	Feb 2016 activities					1					2,056.88							
3/30/16	State Historical Society of ND	Mar 2016 activities			100							3,000.00							
3/30/16	State Historical Society of ND	Supplies/materials		-		-		-				1,999.50							
3/31/16	BSC Interdepartmental Billing	ND Studies Curr Dev 5,21	.28					-											
3/7/16	United Printing - pcard	Bulk Mailing		-				-	-	(366, 28)									
3/7/16	United Printing - pcard	Bulk Mailing								332,53									
3/12/16	Facebook - pcard	Online Ads		-			-							251.06					
3/15/16	Facebook - pcard	Online Ads												750,73					
3/31/16	Facebook - pcard	Online Ads												345.36					
	The state of the s	MARCH 2016																10100	
4/26/16	Image Printing	Flyers		-			-							297.19					
	the state of the state of the state of	APRIL 2016																	
			-																-
		MAY 2016						-										to to to to	
6/8/16	Katie Heger	Presentation		-										200.00					-
6/27/16	State Historical Society of ND	Trainer the Trainer															48.36		
6/27/16	State Historical Society of ND	Trainer the Trainer		-				-					60.00		-			-	
6/22/16	ITD	Toner		-		533.30											-		
6/6/16	Bread Poets - pcard	Food		-		-	-	96.93										-	
6/22/16	Flash Printing - pcard	Printing	_	-								3,572.00							
6/29/16	Harvest Brazilian Grill - pcard	Food		-			-	431.20											
6/9/16	BSC Food Services	Meeting		-		-		130.00											
6/5/16	Twitter Advertising - pcard	Online Ads												33,48					
6/6/16	Dans - pcard	Food		-				13.74									-		
6/7/16	Twitter Advertising - pcard	Online Ads	-	-	-							-		75,68	-				
6/8/16	Facebook - pcard	Online Ads					-		-					131.93					
6/9/16	Angela Bartholomay	Travel		-		-		-											217.62
6/8/16	Katie Heger	Travel									-)		59.40
6/9/16	Michael Kelly	Travel																	118.80
6/9/16	Sarah McFadden	Travel		-															140.40
6/9/16	Lisa Gapp	Travel																	210.60
6/16/16	Office Depot - peard	Office Supplies		-					41.28		-								
6/16/16	Office Depot - pcard	Office Supplies					1		353.71								-		

6/23/16	Office Depot - pcard	Office Supplies		1		-	23.43						
6/9/16	Sleep Inn & Suites	Hotel											160.
6/9/16	Sleep Inn & Suites	Hotel											160.
6/30/16	Sleep Inn & Suites	Hotel											160.2
6/30/16	FedEx	Shipping									2/14,36		
6/30/16	ND OMB	Office Supplies					198:00						
	Market 1972	JUNE 2016											
	unitable 1	JULY 2016											
8/22/16	State Historical Society	Web Hosting Fee										1,110.51	
		AUGUST 2016											

				TRAVEL			Food & Clothing 533000		Postage	541000	Printing 542000		Operating Services		Professiona	l Fees & Service	es 62300
Date	Vendor	Description of Goods or Services	521015	521020	521030	Electronic Resources 532121	Food Services 533005	Office Supplies 536020	Bulk Mailing 541005	Postage 541030	Printing 542025	Booth Room Rental 582005	Advertising	Freight & Express 621150	Contract Services 623030	Speaker Fee 623185	623200
1/31/14	Agency MABU	Website							Calum Control					-	452.18		
2/28/14	Agency MABU	Website													85.52		
	111	FEBRUARY 2014															
3/3/14	Gwyn Herman	web designer													156.25		-
3/31/14	Agency MABU	Website													459.06		
3/31/14	Agency MABU	Website													142.54		
		MARCH 2014															
4/30/14	Agency MABU	Website													170.22		
4/30/14	Agency MABU	Website													73.73		
4/30/14	GLentry	Postage	-							143.84							-
	Bay 14 (A) (A)	APRIL 2014															
5/31/14	Agency MABU	Website													403.03		
5/31/14	Food Services	Food					14.87										
		MAY 2014															
6/30/14	Agency MABU	Website													1,828.38		
	Son Mores des	JUNE 2014															
7/31/14	Agency MABU	Website													93.39		
7/31/14	Agency MABU	Website													49.15		
	the state accepts	JULY 2014															
8/12/14	Laverne Johnson	web designer													1,187.50		
8/12/14	Gwyn Herman	web designer													1,187.50		
8/31/14	Agency MABU	Website													2,550.89		
8/31/14	Agency MABU	Website	1												928.93		
8/18/14	BSC CETI IDB	Teacher Seminar Ad											237.50		1		
		AUGUST 2014															
9/18/14	Kim Christianson (gl entry)	outreach													275.00		
9/18/14	Kim Christianson (gl entry)	outreach													275.00		
9/12/14	United Printing	outreach									141.51						
9/26/14	Kim Christianson	outreach									Total Control of				275.00		
9/17/14	Excellence in STEM	Speaker Fee														375.00	
9/30/14	Agency MABU	Media buying services													1,945.74		
9/30/14	Agency MABU	Website													3,597.58		
9/30/14	Agency MABU	print curriculum	1					-					ACCUPATION OF THE PARTY OF THE		1,371.29	п-н-н	
9/30/14	Agency MABU	mktg campaign								1					747.08		
		SEPTEMBER 2014													The second second		

10/8/14	Laverne Johnson	web designer													156.25		
10/8/14	Gwyn Herman	web designer													156.25		
10/10/14	Mathison Co (gl 1377583)	Reception signage									14.75						
0/16/14	Flash Printing	Energy Powered books	***												923.63		
0/13/14	Agency MABU	Website													119.15		
10/27/14	NDHSA Convention	Booth										61.25					
10/24/14	Valley City State University	workshop expenses	artisticum (data												235.03		
10/27/14	United Printing	Curriculum Guides													3,632.24		
10/31/14	Agency MABU	Acct mgmt													648.78		
10/31/14	Agency MABU	Acet mgmt													597.81		
10/30/14	Valley City State University	Prof Dev Wkshop														437.50	
10/17/14	BSC - Food Services	Food					548.50										
10/17/14	BSC CETI IDB	coordination fee													1,500.00		
10/16/14	Janice Morrison	speaker															540.1
		OCTOBER 2014															
11/3/14	Ramada Bismarck Hotel	Teachers Seminar				- Upper Comment of the Comment of th	266.98								-		
11/19/14	United Printing	Mailing Packets										-			749.21		
11/17/14	Prairie Business	Ad Campaign											762.50				
11/30/14	BSC CETI IDB	Curriculum Dev											-		4,295.92		
		NOVEMBER 2014															
12/16/14	iStock International - pcard	Electronic Resources				143.23				-							
12/18/14	Getty Images - pcard	Electronic Resources				350.00											
	an construction of the con	DECEMBER 2014				A STREET WAY											
1/8/15	PayPal NorthDakota - pcard	Booth/Room Rental					-					12.50					
1/8/15	PayPal NorthDakota - pcard	Advertising - Print						-				-	40.00				
1/19/15	UPS - pcard	mailing	and the same of th		-			-						2.23			
1/1//10		JANUARY 2015															
11/19/14	United Printing	curriculum brochures									163.75						
11/19/14	United Printing	letter for packets	-								347.07						
11/19/14	United Printing	envelopes for mailings							165.21								
	Above trade - L. Mary	FEBRUARY 2015															
-	And the second section of particular the second section of the section of the second section of the section o	And the second of the second o					-										
		MARCH 2015															
4/2/15	Leaders	1/2 page ads						Total California					90.00				
4/30/15	GLentry	Postage								90.92							
	-	APRIL 2015															
5/6/15	United Printing	Spotlight	100								72.54						
5/11/15	Leaders	Sales Plan										750.00					
		MAY 2015															
6/6/15	Emily McKay	Travel - Medora ND	47.26	17.50	74.48	-											
6/21/15	UPS - pcard	Freight/Express	A STATE OF THE PARTY OF THE PAR											9.40			
6/15/15	OMB	Office Supplies	erre/no.		-		1	6.81									
6/13/15	ND Dept of Career & Tech	Booth/Room Rental	#30%U W						1			112.50			-		
-	man in the country of the analysis of the country o	JUNE 2015	MAN, Ast, Assets														
7/21/15	GL entry	Postage	-			and the same of particular and the		The Real Property lies and		3.61							

7/31/15	GL entry	Postage		3.61				
		JULY 2015						
3/31/15	GL entry	Postage		27.13				
		AUGUST 2015						100
9/16/15	www.iStock.com - pcard	Electronic Resources	16.50					
		SEPTEMBER 2015						
0/21/15	Image Printing	Newsletters			2,364.01			
		OCTOBER 2015						
1/18/15	NDHSA	NDHSA Convention			179	0.50		
1/20/15	Katie Heger	Rough Draft			1,750.00			
1/30/15	GLentry	Postage		93.31				
		NOVEMBER 2015						
2/28/15	State Historical Society of ND	Dec 2015 activities			1,500.00			
		DECEMBER 2015						
1/4/16	Katie Heger	Final Draft Level One			1,750.00			
1/8/16	BSC - IDB	Energy Newsletter					215.68	
1/14/16	RelyMedia - pcard	Advertising				1,862.50		
		JANUARY 2016						
2/2/16	State Historical Society of ND	Jan 2016 activities			1,500.00			
		FEBRUARY 2016						
3/1/16	State Historical Society of ND	Feb 2016 activities			943.12			
		MARCH 2016						

Year	2012-2016		
Date	Vendor	Description of Goods or Services	In-Kind
desposite de la la constante de la constante d		JANUARY 2014	
		FEBRUARY 2014	-
		MARCH 2014	-
4/24/14	Marathon Oil Corporation	Photos & Videos	1,300.00
	Tables Research contract to proceed,	APRIL 2014	1,300.00
		MAY 2014	
6/12/14	MDU	Photos & Time	500.00
6/11/14	NDIC Oil and Gas Division	Slide show, graphics, map & time	1,050.00
6/6/14	Tesoro	Photos & Time	1,120.00
6/13/14	ND Petroleum Council	Graphics, resources & time	5,980.00
		JUNE 2014	8,650.00
7/2/14	MBI Energy Services		9,800.00
	According to the second	JULY 2014	9,800.00
		AUGUST 2014	-
9/26/14	Halliburton	Video	25,000.00
		SEPTEMBER 2014	25,000.00
10/8/14	Marathon Oil	Video production	12,800.00
		OCTOBER 2014	12,800.00